



The Ultimate Corporate Event Company

905.831.0404

info@kmprod.com

<http://www.kmprod.com>



**Sales & Marketing Motivator,
Customer Service & Customer Loyalty Expert**

<http://www.kmprod.com/speakers/michael-vickers>

Bio

Michael Vickers inspires enduring success - ultimately, redefining what is possible for today's sales professionals, leaders, and managers. His sessions are educational and entertaining, filled with useful and hilarious stories. While teaching compelling sales techniques, he shows organizations and audiences ([virtually](#) as well as live) how to outsell and out-position the competition, and how to incite lifelong customer loyalty. [morelink]

Topics

Michael's content is practical, timely and delivered in an enthusiastic, entertaining style that is easy to digest and remember. Your attendees will be talking about and implementing his strategies for months and years to come. Michael's ability to speak at the level of his audience allows him to connect with all facets of the organization, whether they are a group of senior executives, midlevel managers, salespeople or customer service reps.

VIRTUAL:

(More extensive info on Michael Vickers' virtual presentations)

Selling in Turbulent Times - Strategies & Tactics to Employ When No One is Buying [\[morelink\]](#)

Becoming Preferred: Up-Leveling the Brand Experience - the Key to Market Sustainability [\[morelink\]](#)

Becoming Preferred: How to Outposition, Outsell and Outservice Your Competition [\[morelink\]](#)

Dance of the Rainmaker: Creating Authentic Differentiation in Today's Competitive Marketplace [\[morelink\]](#)

Becoming Preferred: Nine Triggers to Booking the Business [\[morelink\]](#)

KEYNOTES:

Becoming Preferred — Up-Leveling the Brand Experience - the Key to Market Sustainability[\[morelink\]](#)

Becoming Preferred — How to Outsell and Outposition your Competition[\[morelink\]](#)

Dance of the Rainmaker: Creating Authentic Differentiation in Today's Competitive Marketplace[\[morelink\]](#)

Becoming Preferred: Nine Triggers to Booking the Business[\[morelink\]](#)

Michael Vickers is represented by K&M Productions. For more information, Michael Vickers' speaking schedule, * **fees** & **booking Michael Vickers contact us**. *Fee range indicated is for "virtual" presentations.